

PRODUCT HIGHLIGHTS SHEET BIMB DANA AL-FALAH

DATE OF ISSUANCE:

1 NOVEMBER 2019

MANAGER:

BIMB INVESTMENT MANAGEMENT BERHAD
(276246-X)

TRUSTEE:

SCBMB TRUSTEE BERHAD
(1005793-T)

RESPONSIBILITY STATEMENT

This Product Highlights Sheet has been reviewed and approved by the directors of BIMB Investment Management Berhad and they have collectively and individually accept full responsibility for the accuracy of the information. Having made all reasonable inquiries, they confirm to the best of their knowledge and belief, that there are no false or misleading statements or omissions of other facts which would make any statement in the Product Highlights Sheet false or misleading.

STATEMENT OF DISCLAIMER

The Securities Commission Malaysia has authorised the issuance of BIMB Dana Al-Falah and a copy of this Product Highlights Sheet has been lodged with the Securities Commission Malaysia.

The authorisation of the BIMB Dana Al-Falah and lodgement of this Product Highlights Sheet, should not be taken to indicate that the Securities Commission of Malaysia recommends the BIMB Dana Al-Falah or assumes responsibility for the correctness of any statement made or opinion or report expressed in this Product Highlights Sheet.

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This Product Highlights Sheet only highlights the key features and risks of this unlisted capital market product. Investors are advised to request, read and understand the disclosure documents before deciding to invest.

PRODUCT HIGHLIGHTS SHEET

BIMB Dana Al-Falah (“Fund”)

BRIEF INFORMATION OF THE PRODUCT

1. What is this product about?

Product Category	Mixed Asset Fund	Product Type	Growth
Manager	BIMB Investment Management Berhad (“BIMB Invest”) (276246-X)	Trustee	SCBMB Trustee Berhad (1005793-T)
Inception Date	27 December 2001	Distribution Policy	Distribution of income* (if any) is incidental. *Note: The distribution of income will automatically be reinvested. Hence, Unit Holders will receive additional Units from the reinvestment of income distribution.
Dealing Frequency	Daily	Financial Year	31 August
Capital Guaranteed	No	Benchmark	70:30 ratio of the “FBM Emas Shariah Index” and 12-month Term Deposit-i Tawarruq (TDT-i) rate of Bank Islam Malaysia Berhad.

PRODUCT SUITABILITY

2. Who is this product suitable for?

Investor’s Profile	Suitable for investors who: <ul style="list-style-type: none"> • Seek moderate to high capital appreciation. • Have medium to long term* horizon. <p><i>*Note: “medium to long term” in this context refers to three (3) years or more.</i></p>
Investor’s Risk Profile	Moderate to high

KEY PRODUCT FEATURES

3. What am I investing in?

Shariah Principles Applicable	<ul style="list-style-type: none"> i. Investor appoints the Manager to manage and invest the Fund under the Islamic contract of “<i>Wakalah Bil Istithmar</i>” or Agency for Investment. ii. BIMB Invest is appointed to undertake the investment activities on behalf of the investor for a fee (“<i>Ujrah</i>”). iii. A trustee is the independent party to safeguard the assets of the Fund and ensure the Manager acts in accordance with the deed and SC guidelines. 						
Investment Objective	The principal investment objective of the Fund is to achieve long term capital appreciation of the Units by investing in a diversified portfolio of equities, Sukuk and money market instruments. Accordingly, all investment income (if any) shall be reinvested for long term capital growth rather than distributed annually.						
Investment Policies & Strategies	<p>To meet the objective, equity investment will represent up to 80% of the Fund’s NAV. The main focus of the Fund would be the accumulation of stocks relating to companies which may potentially be able to achieve earnings growth in the medium to long term*. The Fund may also invest in undervalued companies.</p> <p>The Fund may invest in Sukuk and Shariah-compliant money market instruments (collectively up to 70% of NAV). The Manager may also invest in Collective Investment Schemes and Shariah-compliant Structured Products to further enhance the Fund’s potential returns.</p> <p><i>*Note: “medium to long term” in this context refers to three (3) years or more.</i></p>						
Asset Allocation	<ul style="list-style-type: none"> • Equity: 30% to 80%. • Sukuk: 0% to 40%. • Money market instrument: 0% to 50%. • Collective investment scheme: 0% to 30%. • Structured product: 0% to 20%. <p>The Manager may, in response to adverse market, economic, political and any other conditions, adopt a temporary defensive strategy by maintaining higher liquid asset/cash portions. When this happens, the asset allocation of the Fund will be altered accordingly.</p>						
Transaction of Unit	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="background-color: #e0e0e0;">Minimum Initial Investment*</th> <th style="background-color: #e0e0e0;">Minimum Additional Investment*</th> <th style="background-color: #e0e0e0;">Minimum Holding Amount</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">RM500</td> <td style="text-align: center;">RM100</td> <td style="text-align: center;">100 Units</td> </tr> </tbody> </table> <p><i>*The Manager has the discretion to accept a lower amount than that disclosed above as the Manager deems fit.</i></p>	Minimum Initial Investment*	Minimum Additional Investment*	Minimum Holding Amount	RM500	RM100	100 Units
Minimum Initial Investment*	Minimum Additional Investment*	Minimum Holding Amount					
RM500	RM100	100 Units					
Purchase of Units	Purchase of Units can be made at BIMB Invest’s business office or at any distribution channel.						

Below are the required documents/forms to be submitted for purchase of Units of any Class:

Corporate Investor

- i. Investment application form.
- ii. Suitability assessment form (if applicable)
- iii. A certified true copy of the business registration certificate, memorandum & articles of association or constitution, form 49 or notice under section 58 of the Companies Act 2016, form 24 or return of the allotment under section 78 of the Companies Act 2016, form 44 or notice under section 46 of the Companies Act 2016, board resolution approving the investment in the Fund, list of authorised signatories and their specimen signatures. In the case of foreign companies, trusts, cooperatives and foundations, please contact the Manager or the relevant distribution channel for information on additional documents needed (if any).
- iv. Mode of payments - Cheque/bank draft, direct debit, telegraphic transfer (TT), etc. Payment by cheque/bank draft/direct debit/TT must be made payable to “BIMB Investment Management Berhad - BIMB Dana Al-Falah”. Please provide proof of payment such as letter of bank/fund transfer or bank-in slip.
- v. For investment through distribution channels, kindly refer to the respective distribution channel for registration and payment procedures.
- vi. FATCA and CRS form.

Individual Investor

- i. Investment application form.
- ii. Suitability assessment form.
- iii. Certified true copy of identity card, birth certificate (if joint applicant is a minor) or passport.
- iv. Mode of payments: Cash, cheque/bank draft, direct debit, telegraphic transfer (TT), etc. Payment by cheque/bank draft/direct debit/TT must be made payable to “BIMB Investment Management Berhad – BIMB Dana Al-Falah”. Please provide proof of payment such as letter of bank/fund transfer or bank-in slip.
- v. FATCA and CRS form.
- vi. For investment through distribution channels, kindly refer to the respective distribution channel for registration and payment procedures.

The Unit Holder is required to fill in any additional forms from time to time, as may be imposed by the Manager or related authority.

**YOU SHOULD NOT MAKE PAYMENT IN CASH TO A UNIT TRUST CONSULTANT OR
ISSUE A CHEQUE IN THE NAME OF A UNIT TRUST CONSULTANT**

4. Who am I investing with?

Manager	BIMB Investment Management Berhad (“BIMB Invest”)
Corporate Profile of the Manager	BIMB Invest is a wholly-owned subsidiary of Bank Islam Malaysia Berhad. BIMB Invest, a licensed Islamic fund management company, was incorporated on 14 September 1993 and commenced its operations on 20 June 1994. BIMB Invest has been in the unit trust industry for more than 26 years.
Trustee	SCBMB Trustee Berhad
Solicitors	Wei Chien & Partners
Auditors	KPMG Desa Megat PLT
Tax Adviser	Ernst & Young Tax Consultants Sdn. Bhd.
Shariah Committee	i. Dr. Ahmad Shahbari @ Sobri bin Salamon ii. Assoc. Prof. Dr. Asmak binti Ab. Rahman iii. Dr. Azrul Azlan bin Iskandar Mirza

5. What are the possible outcomes of my investment?

The investor may gain from the appreciation of unit price as a result of the increase in value of the underlying and/or accrual of profit earned.

However, investment involves risk. The value of the Fund and its distribution (if any) may rise or fall. These risk factors, among others, may cause you to lose part or all of your investment.

FUND PERFORMANCE

6. Average total return for the following year ended 31 August:-

	1-Year	3-Year	5-Year
BIMB Dana Al-Falah	-12.95%	-1.16%	-4.64%
Benchmark	-3.87%	0.11%	-0.35%

7. Annual total return for the last 10 financial years ended 31 August:-

Year	BIMB Dana Al-Falah	Benchmark
2019	-12.95%	-3.87%
2018	1.53%	1.50%
2017	9.19%	2.84%
2016	-3.21%	7.10%
2015	-17.78%	-8.56%
2014	8.14%	7.79%
2013	0.96%	5.21%
2012	9.16%	13.84%
2011	3.09%	3.72%
2010	7.84%	9.67%

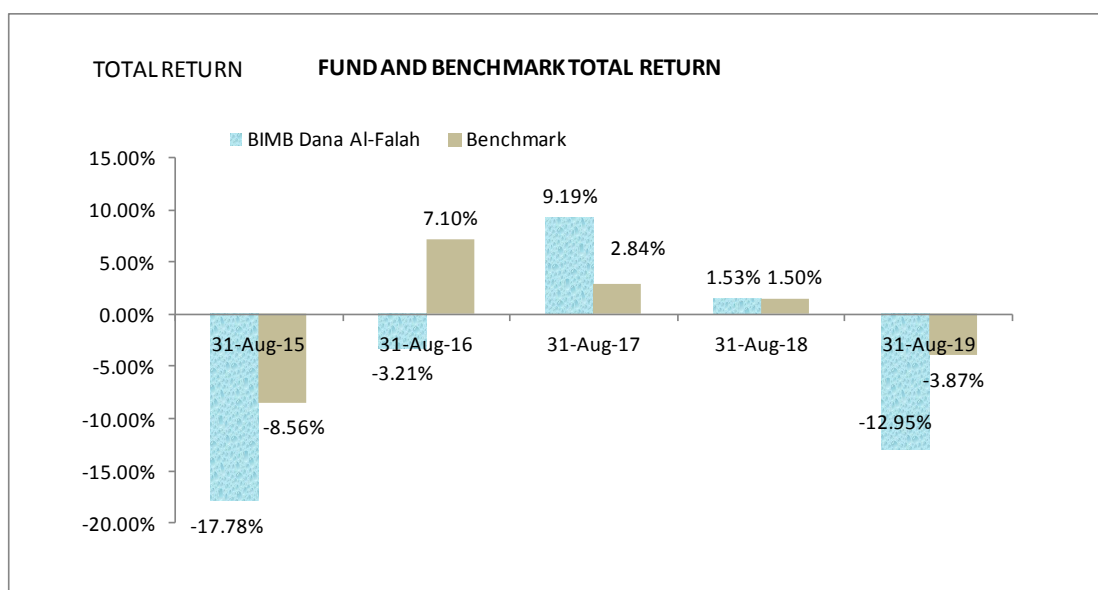
Notes:

1. **Total Return** of the Fund has been verified by Novagni Analytics & Advisor Sdn. Bhd. (363145-W)

2. **Average Total return** is derived by this formula:

$$= \frac{\text{Total return}}{\text{Number of Years under Review}}$$

8. Fund Performance and Benchmark for the following period:-



9. Asset Allocation

As at 31 August	2019	2018	2017
Equities	61.77%	69.80%	77.90%
Sukuk	20.95%	15.56%	14.31%
Cash + Money Market	17.28%	14.64%	7.79%

The Fund's equity exposure decreased from 69.80% in financial year ended 2018 to 61.77% in the financial year ended 2019 to reduce investment risk from the domestic equity market.

10. Portfolio Turnover Ratio ("PTR")

For The Year Ended 31 August	2019	2018	2017
BIMB Dana Al-Falah (times)	1.38	1.50	1.15

The Fund's PTR decreased from 1.50 times in the financial year ended 2018 to 1.38 times in financial year ended 2019 mainly due to decrease in investing activities.

The PTR is calculated as follows:-

$$\text{PTR} = \frac{[\text{Total acquisition of the Fund for the year} + \text{Total disposal of the Fund for the year}] / 2}{\text{Average net asset value of the Fund for the year calculated on a daily basis}}$$

11. Income Distributions

	2019	2018	2017
Gross Distribution per Unit (sen)	Nil	4.69	Nil
Net Distribution per Unit (sen)	Nil	4.69	Nil

HISTORICAL FINANCIAL HIGHLIGHTS OF THE FUND

12. Extract of Audited Statement of Profit or Loss and Other Comprehensive Income for the Financial Year Ended 31 August

	2019 RM	2018 RM	2017 RM
Total Investment Income/Loss	(896,199)	215,266	872,678
Total Expenses	144,667	148,143	238,015
Net Income Before tax	(1,040,866)	67,123	634,663
Net Income After tax	(1,040,866)	67,123	637,676

13. Extract of Audited Statement of Financial Position as at 31 August

	2019 RM	2018 RM	2017 RM
Total Investment	4,056,564	5,506,237	6,485,230
Total Other Assets	877,977	985,360	587,651
Total Assets	4,934,541	6,491,597	7,072,881
Total Liabilities	30,655	40,737	39,429
Unit Holders Capital/NAV	4,903,886	6,450,860	7,033,452

14. The Management Expense Ratio ("MER") of the Fund for the past three (3) financial years are shown below:-

Fund	2019	2018	2017
BIMB Dana Al-Falah (%)	2.30	2.48	2.01

Note: The MER of a Fund is calculated as follows:-

$$\text{MER} = \frac{\text{Fees of the Fund} + \text{expenses of the Fund} \times 100}{\text{Average net asset value of the Fund for the year calculated on a daily basis}}$$

15. Total annual expenses incurred by the Fund for the Financial Year 31 August 2019

Fund	Management Fee		Trustee Fee		Other Expenses		Total Annual Expenses	
	RM	%*	RM	%*	RM	%*	RM	%*

BIMB Dana Al-Falah	94,386	1.50	18,000	0.05	32,281	0.75	144,667	2.30
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* The percentage is reflected as a percentage of average NAV calculated on a daily basis.

PAST PERFORMANCE OF THE FUND IS NOT AN INDICATION OF ITS FUTURE PERFORMANCE.

THE AUDITED FINANCIAL STATEMENT OF THE FUND IS DISCLOSED IN THE FUND'S ANNUAL REPORT AND THE ANNUAL REPORT IS AVAILABLE AT MANAGER'S WEBSITE
<https://www.bimbinvestment.com.my>.

KEY RISKS

16. What are the key risks associated with this product?

You are exposed to the following risks:

- i. **Specific Security Risk** – Specific security risk refers to the risk of investing in any particular security. Specific security risk includes but is not limited to legal suits, competitive operating environment, decline in profitability and mismanagement of a specific company issuing a security. Specific security risk could result in a decline in the price of the security and in turn cause a decline in the NAV of the Fund. This risk can be mitigated by security analysis conducted by the Manager.
- ii. **Credit/Default Risk** – The risk arises when an issuer is unable to service any periodic obligations, e.g. profit payments and/or pay the principal amount when due. In such cases, investors will suffer significant losses. This risk can be mitigated by investing in Sukuk carrying a minimum credit rating of AA3 by RAM or AA- by MARC or an equivalent credit rating by any other credit rating agencies or a minimum short-term credit rating of P1 by RAM or MARC-1 by MARC or an equivalent credit rating by any other credit rating agency. This risk is also mitigated by credit analysis conducted by the Manager to determine the issuer's ability to service promised payments.
- iii. **Profit/Interest Rate Risk** – Generally, changes in the level of general interest rates* may cause prices of Sukuk to change inversely. This risk can be mitigated by holding Sukuk investment until maturity, thereby locking in its yield. The Manager also manages profit/interest rate risk by considering each Sukuk's sensitivity to profit/interest rate changes as measured by its duration.

*Note: The term interest rate does not in any way suggest that this Fund will invest in securities or instruments which are Shariah non-compliant. All investments carried out for the Fund are in accordance with principles of the Shariah.
- iv. **Reclassification of Shariah Status Risk** – This risk refers to the risk that the currently held Shariah-compliant securities in the portfolio of the Fund may be reclassified to be Shariah non-compliant in the periodic review of the securities by the Shariah Advisory Council (SAC) of the SC. If this occurs, the Manager will act in accordance with the guidance issued by the SAC to ensure that the Fund complies with the Shariah principles.

The Manager also has an internal Shariah Committee which meets once in every quarter to provide guidance and advice in ensuring the Fund's investments are conducted in accordance with Shariah rules and principles.

- v. **Counterparty Risk** – Counterparty risk refers to the risks that any financial institution that the Fund may deal with, under certain circumstances, fail to perform their obligations when due. This will result in the Fund to experience significant losses.

FEES & CHARGES

17. What are the fees and charges involved?

There are fees and charges involved and investors are advised to consider the fees and charges before investing in the Fund.

This table describes the fees and charges that you may **directly** incur when you purchase or redeem Units.

Sales Charge	The Manager will impose sales charge of up to 5.00% of NAV per Unit on the sales of units.				
Redemption Charge	The Manager will NOT impose any redemption charge on any redemption.				
Transfer Fee	Nil.				
Switching Fee	A switching fee may be imposed by the Manager as follows:-				
	<table border="1"> <tr> <td>a. 1st Time</td> <td>: Nil</td> </tr> <tr> <td>b. 2nd Time onwards</td> <td>: RM 25 per transaction (switching fee is exempted for investors having a total investment with BIMB Invest of RM100,000 and above).</td> </tr> </table>	a. 1st Time	: Nil	b. 2nd Time onwards	: RM 25 per transaction (switching fee is exempted for investors having a total investment with BIMB Invest of RM100,000 and above).
	a. 1st Time	: Nil			
b. 2nd Time onwards	: RM 25 per transaction (switching fee is exempted for investors having a total investment with BIMB Invest of RM100,000 and above).				
Switching is available within the same currency denomination of the funds managed by the Manager. Cross currency switching is prohibited.					

This table describes the fees that you may **indirectly** incur when you invest in the Fund.

Type of Fees	
Management Fee	The Fund pays an annual management fee of 1.50% per annum of the NAV to the Manager for managing the Fund. The management fee is calculated and accrued on a daily basis, payable monthly to the Manager.
Trustee Fee	The Fund pays an annual trustee fee of 0.05% per annum of the NAV of the Fund, subject to a minimum fee of RM18,000.00 per annum . The trustee fee is calculated and accrued on a daily basis, payable monthly to the Trustee. Note: The new annual trustee fee of 0.05% is effective from 1 January 2018.
Fund's Expenses	The Fund's expenses include: <ul style="list-style-type: none"> • commission paid to brokers; • auditors' fee; • tax adviser's fee; • valuation fees;

Type of Fees	
	<ul style="list-style-type: none"> • other relevant professional fees; • taxes and other duties imposed by the government and/or other authorities; • custodial fees for foreign investments, if any; • cost of printing and distributing annual and interim reports; • cost for modification of the deed other than those for the benefit of the Manager or the Trustee; and • any other notices to Unit Holders as well as expenses that are directly related and necessary for the administration of the Fund as set out in the deed.
Other Fees	<p>In executing transactions, certain charges may be incurred. You shall bear such transaction charges, for instance bank charges, telegraphic charges and courier charges and goods and services tax or any other similar sales tax or levy (where applicable).</p> <p>We reserve the right to vary such conditions from time to time, which shall be communicated to you in writing.</p>

Note:

- ***The Manager may, for any reason, at any time, waive or reduce the amount of any fees or other charges payable by the Unit Holder in respect of the Fund.***
- ***The above fees are subject to government tax or any other similar sales tax or levy which will be payable by the Unit Holders.***

VALUATIONS AND EXITING FROM INVESTMENT

18. How often are valuations available?

Valuation of the Fund is carried out at the end of each Business Day. As forward pricing method is used for this Fund, any request received on or before cut-off time i.e.: 4.00p.m. (Malaysia time) on any Business Day, will be processed based on the NAV per Unit at the end of that Business Day which will be computed on T+1.

Unit Holders will be able to obtain information pertaining to the Fund from BIMB Invest's website on <https://www.bimbinvestment.com.my>.

19. How can I exit from this investment and what are the risks and costs involved?

- i. You can exit from the Fund by redeeming your investments in the Fund at any point of time by simply completing the redemption application form and returning it to the relevant authorised distributors/authorised consultants or direct to BIMB Investment Management Berhad.
- ii. The cut off time for a redemption transaction is 4.00 p.m. on a Business Day. Any redemption application received after the cut off time will be considered as received on the next Business Day. Such redemption requests are deemed received and shall be irrevocable if all documents and forms received by the Manager are duly and correctly completed.
- iii. If you have made an initial investment and later decide that this investment does not meet your investment needs, you may withdraw your investment within six (6) Business Days from the date your investment application is accepted by the Manager.

- iv. You will be refunded for every unit held based on the NAV per Unit on the day the Units were purchased and sales charge (if any) within 10 days from the receipt of the cooling-off application.

CONTACT INFORMATION

20. Who should I contact for further information or to lodge a complaint?

You may contact us at the following address:

i. **BIMB Investment Management Berhad**

Level 19, Menara Bank Islam,

No. 22, Jalan Perak,

50450 Kuala Lumpur.

Tel : 03-2161 2524 / 03-2161 2924

Fax : 03-2161 2464

Email : marketing.bimbinvest@bankislam.com.my Web :

<https://www.bimbinvestment.com.my>

Toll-Free : 1800-88-1196

ii. **Branches**

<p><u>JOHOR BAHRU</u> No 33B, Jalan Indah 15/2, Taman Bukit Indah, 79100 Nusajaya, Johor. Tel : 07-239 5608 Fax : 07-239 5609</p>	<p><u>KELANTAN</u> PT 433 & 434 Jalan Padang Garong, 15000 Kota Bharu, Kelantan. Tel : 019-940 0798</p>
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iii. **Nearest Bank Islam Branches**

21. For internal dispute resolution, you may contact,

Feedback Channel & Distribution Department

18th Floor, Menara Bank Islam,

No.22 Jalan Perak,

50450 Kuala Lumpur

Fax : 03-2782 1337

22. If you are dissatisfied with the outcome of the internal dispute resolution process, please refer your dispute to the Securities Industries Dispute Resolution Corporation (SIDREC):

Tel : 03-2282 2280

Fax : 03-2282-3855

Email : info@sidrec.com.my

Letter : Securities Industry Dispute Resolution Center (SIDREC)
Unit A-9-1, Level 9, Tower A,
Menara UOA Bangsar,
No. 5, Jalan Bangsar Utama 1,
59000 Kuala Lumpur

23. You can also direct your complaint to the SC even if you have initiated a dispute resolution process with SIDREC. To make a complaint, please contact the SC's Investor Affairs & Complaints Department:

Tel : 03-6204 8999
 Fax : 03-6204 8991
 Email : aduan@seccom.com.my
 Online form : www.sc.com.my
 Letter : Consumer & Investor Office
 Securities Commission Malaysia,
 No 3 Persiaran Bukit Kiara,
 Bukit Kiara,
 50490 Kuala Lumpur.

24. Federation of Investment Managers Malaysia (FIMM)'s Complaints Bureau:

Tel : 03-2092 3800
 Fax : 03-2093 2700
 Email : complaints@fimm.com.my
 Online form : www.fimm.com.my
 Letter : Legal, Secretarial & Regulatory Affairs
 Federation of Investment Managers Malaysia
 19-06-1, 6th Floor, Wisma Tune,
 No. 19, Lorong Dungun,
 Damansara Heights,
 50490 Kuala Lumpur

APPENDIX: GLOSSARY

“Business Day(s)”	A day on which the Bursa Malaysia is open for trading
“Fund”	BIMB Dana Al-Falah
“Medium Term”	A period between 3 and 5 years
“Long Term”	Means a period of more than five (5) years
“NAV”	Net Asset Value
“SC”	Securities Commission Malaysia
“Sukuk”	A document or certificate, documenting undivided ownership or investment in the asset in accordance with Shariah principles and concepts. The sak (singular of Sukuk) is freely traded at par, premium or discount.
“Units”	Units of the Fund
“Unit Holder(s)”	A person or persons registered as holder(s) of a Unit or Units of the Fund and whose name appears in the register of Unit Holders